



# Your Vendor Enterprise, **Organized & Optimized.**

**Because when your vendors  
are managed right, your  
business runs better.**

[www.limitlessvendormanagement.com](http://www.limitlessvendormanagement.com)



**LIMITLESS**  
VENDOR MANAGEMENT

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# Executive Overview

## Are Your Vendors Helping – or Hindering – Your Growth?



### The challenge for multi-location businesses

Vendor sprawl. Rising cost. Compliance risk. Documentation gaps. Overwhelmed teams. For multi-location businesses, managing an expanding web of vendors can quickly drain resources, inflate costs, create compliance exposure, and pull your team away from what drives growth.



### How LVM solves it:

We are not just a software provider – we are your vendor management partner and advocate. Our team works alongside yours to actively manage, optimize, and protect your vendor relationships through:

- Proven processes back by 150+ years of combined vendor management expertise
- We use proprietary technology along with superior processes to provide enhanced visibility and cost controls, supporting efficient organization and optimized indirect vendor agreements.
- A dedicated service team that acts on your behalf – negotiating better terms, resolving issues, ensuring compliance, maintaining critical vendor records, and driving measurable results.



### The impact of smarter vendor management:

Vendor management isn't just about cutting costs—it's about freeing your team to focus on high-impact priorities. With well-managed vendors and organized documentation, your organization gains clarity, reduces risk, and empowers leadership to focus on growth, enhance service delivery, and protect the bottom line.



## Our Mission

Our mission is to redefine how US-based businesses navigate their relationships with third-party vendors.

In partnership with our clients, we uphold the integrity of vendor contracts, secure competitive pricing, and ensure clarity and accountability across all terms, conditions & clauses. This happens because vendors often hold the upper hand during contract negotiations. Without access to external benchmarks for pricing, rates, and terms, businesses are left negotiating in isolation—often accepting less favorable agreements than their competitors or similar organizations in their industry.



**TRUSTED PARTNER.**  
**POWERFUL PROCESS.**  
**PROVEN RESULTS.**



# The problem is your data can't be effectively utilized & here's why:



LACK OF CONTRACTUAL SCALE & ANALYTICS



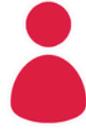
VARIED DOCUMENTATION PROCESSES



HIDDEN OR TIME CONSUMING BILLING DISCREPANCIES



UNIQUE SITE NEEDS & COMPLIANCE MANAGEMENT



CHANGES TO: OPERATIONS, PERSONNEL AND STRATEGY

Companies of all industries, all sizes, are being massively overcharged by vendor services, including but not limited to categories such as telecom, utilities, waste management, and 3rd party expenses. This happens because vendors often hold the upper hand during contract negotiations. Without access to external benchmarks for pricing, rates, and terms, businesses are left negotiating in isolation—often accepting less favorable agreements than their competitors or similar organizations in their industry.

## The Solution: What We Do

### Organize

We work closely with your team while fully managing the Vendor Management System (VMS) on your behalf—overseeing vendor communications, handling requests, managing documentation, and ensuring compliance. Throughout the process, we collaborate with you to align priorities and ensure transparency. With our negotiation expertise, we help hold vendors accountable to their service and pricing commitments—lightening your internal workload while safeguarding your bottom line.

We offer a comprehensive database with dashboards, reports, and compliance tools for clear visibility into vendor management.



### Optimize

Our optimization process is designed to maximize your time and contract value. By overseeing vendor contracts, auditing invoices, and managing documentation on your behalf, we reduce administrative burden while enhancing compliance and performance. Clients gain back valuable hours and gain clarity across all vendor-related operations—without sacrificing control.



# Key Services Overview

Our Core Services, Built for Impact



## Vendor Management Services (VMS)

- **Centralized Contracts** – All vendor agreements stored in one secure, accessible location
- **Performance Tracking** – Monitor vendor deliverables and accountability over time
- **Compliance Alerts** – Automated reminders for expirations, renewals, and compliance deadlines
- **Streamlined Oversight** – Simplified management of vendor relationships and service levels



## Billing Optimization (One-Time Audit)

- **Forensic Invoice Review** – Detailed analysis of past billing to uncover errors and overcharges
- **Contract Evaluation** – Examination of existing agreements for gaps, inefficiencies, or outdated terms
- **Overcharge Recovery** – Identification and retrieval of funds from billing discrepancies
- **Renegotiation Support** – Improved contract terms, rates, and conditions based on industry benchmarks



## Strategic Consulting Services

- **Process & Operational Review** – In-depth evaluation of current vendor-related workflows and organizational procedures
- **Vendor Analysis** – Assessment of vendor performance, reliability, and alignment with business goals
- **Contract & Negotiation Support** – Assistance with vendor contract reviews, renegotiations, and consolidation opportunities
- **Strategic Collaboration** – Ongoing engagement with client leadership to ensure alignment and continuous improvement across operations

**All services are customized to your organization's size, vendor complexity, and industry.**





# Vendor Management Services (VMS)

**Centralized contracts, performance tracking, compliance alerts, and streamlined vendor oversight.**



Your company likely works with hundreds of different vendors, all with varying charges, contract terms & conditions, and changing points of contact. This, of course, can become incredibly complex for many people in your organization.



## Mastering Vendor Complexity: Simplified Solutions for Better Management

Without the proper management of these vendors' details, you can soon find your organization at risk. Becoming noncompliant with critical processes and procedures, unaware of critical vendor risks, unable to easily access necessary documentation, crippled by poor contractual terms & conditions, and overpaying for goods and services is unhealthy for any organization.

This complexity is what led Limitless Vendor Management to offer fully managed vendor solutions.

## Our VMS Pricing Models

**VMS  
Shared  
Savings**

**VMS Flat  
Rate**

**VMS  
Platinum**

# VMS Services We Audit & Optimize



Our Vendor Management Services focus on optimizing and organizing vendor relationships in categories that do not require a professional license to recommend competitive or alternative services. This allows us to provide expert analysis, contract improvement, and cost-saving strategies across a wide range of recurring service areas.

**This list provides an overview of the vendor categories we have found impact auditing and managing:**

## **Our Top Vendor Categories:**

Backflow	Fire Sprinkler	Office supplies
Cable TV Services	Fire Suppression	Pest Control
Cellular/Wireless	Gas	Phone Equipment Maintenance
Cleaning Services (OFFICE)	Generator Maintenance contracts	Pool/Spa - Cleaning/Maintenance
Conferencing	HVAC Maintenance contracts	Recycling
Copiers	Internet (telecom)	Referral Fees
Credit Card Services	IT Services (3rd Party Vendor)	Security contracts
E-Fax	Kitchen maintenance Services	Telecom services
Electricity	Landscaping	Television / Bulk TV
Elevator Maintenance	Laundry	Transportation
FedEx-UPS Packages	Leased Equipment	Uniforms
Fire Alarm	Linens	Waste/Trash
Fire Extinguisher	Music on Hold	Water - Usage / Sewer / Storage



**Our VMS services, which have saved companies across various industries tens of millions of dollars, address these common pain points:**

- Overcharges for third-party goods & services
- Suboptimal contractual terms & conditions
- Difficulty accessing critical vendor documentation.
- Lack of awareness of vendor compliance requirements and contractual commitments
- Overwhelming number of vendors to keep accountable (each with differing rates, terms, conditions, and points of contact).



# VMS Platinum

Our Premier Service. Let our team handle your vendor documentation, billing disputes, and compliance alerts.

Our VMS Platinum service is offered on a volume-based, fixed-percentage model using a sliding scale. Fees are directly tied to the total Spend Under Management (SUM), ensuring alignment with the size and complexity of your organization. The more vendor spend we manage, the lower the percentage rate—making the service more cost-effective as your volume increases. This model supports transparency, scalability, and long-term value as part of our fully managed vendor oversight solution.

## Who is this for?

For organizations focused on improving enterprise-wide performance—not just an individual location's P&L— VMS Platinum delivers a comprehensive solution to the challenges of contract oversight, vendor compliance, information management, and control costs while driving operational improvement.

It's an ideal solution for businesses with complex vendor ecosystems, rising operational expenses, or limited internal resources to effectively oversee third-party relationships.

Whether you're dealing with inefficiencies, missed renewal deadlines, or a lack of clarity around vendor performance, VMS Platinum delivers the structure, tools, and expert oversight needed to streamline operations, enforce accountability, and extract maximum value from every vendor partnership.



## We built this model to align with leadership priorities:



**real impact**



**clear accountability**



**zero waste**

We stand behind our results, we offer a money-back guarantee—so you can move forward with confidence, not risk.



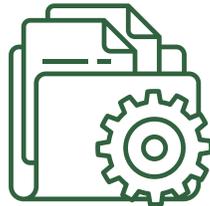
# VMS Shared Savings

## Seeking to document, manage, and regularly optimize key vendor categories?

This service focuses mainly on categories of spend that pose the highest risks and offers significant savings. There are minimal upfront costs: a small onboarding and portal processing fee to initiate the service then we share the savings we discover as partners.

At Limitless Vendor Management, we specialize in the areas most often overlooked—complex, facilities-based vendor categories where inefficiencies are hidden in plain sight. These aren't just routine expenses—they're recurring liabilities with real financial impact if left unmanaged.

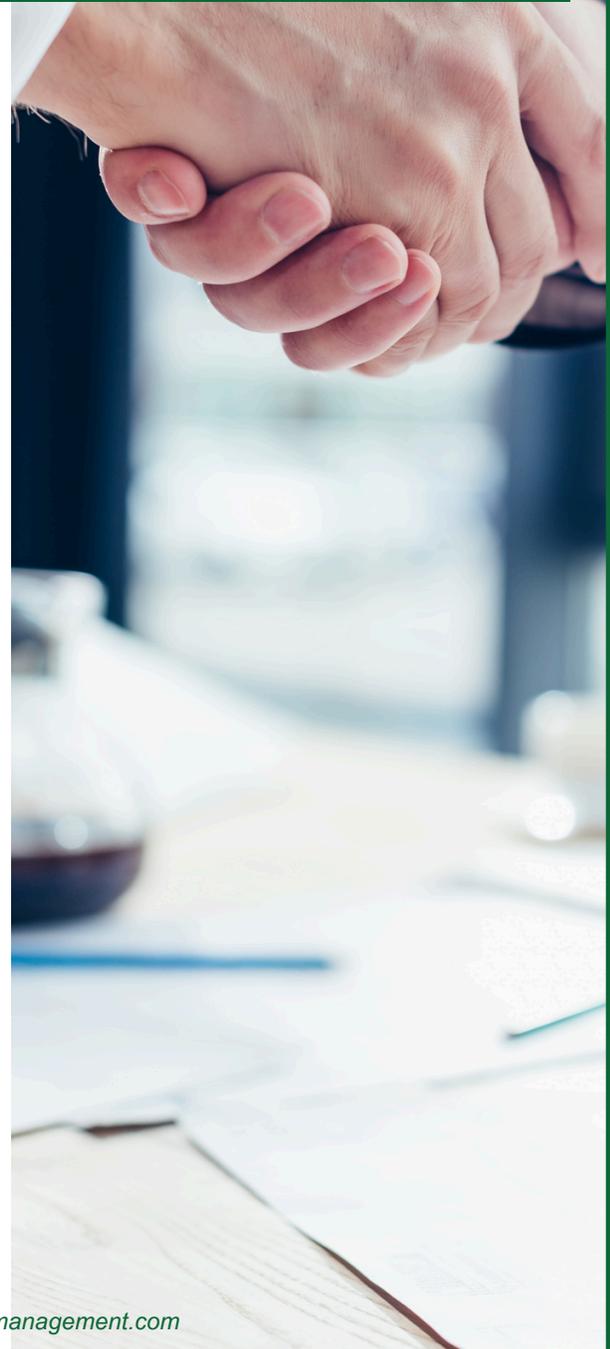
## Our process is straightforward:



Through a proven, hands-on process, we collect and organize your vendor documentation, analyze contracts and billing for inconsistencies, and initiate billing disputes when necessary. Our team negotiates directly with vendors to secure stronger terms and better service—all with minimal disruption to your day-to-day operations.

By managing these efforts on your behalf, we return hundreds of hours to your internal teams, allowing them to focus on growth, service delivery, and strategic priorities. At the same time, our process uncovers and shares in measurable cost savings.

Leveraging national business intelligence and analytics, we identify inefficiencies, correct oversights, and bring clarity to even the most complex vendor environments—resulting in a streamlined, performance-driven vendor operation you can rely on.





# VMS Flat Rate



**Efficiently manage and optimize essential vendor categories at a consistent and predictable cost.**

This service is designed to manage your most complex spending categories under a fixed-price structure, tailored to the types of categories selected. All identified savings go directly to your bottom line. A one-time setup fee may apply for initial data entry.

## **Focused Vendor Oversight for High-Impact Categories – With Fixed Pricing and Flexibility**

For organizations managing complex and recurring spend—such as telecom, utilities, waste, and facility services—our Vendor Management solution delivers clarity, control, and cost savings where it matters most. Designed with fixed pricing, a one-year minimum commitment, and flexible opt-out clauses thereafter, this offering provides structure and agility for businesses ready to optimize vendor operations without long-term risk.

We handle the heavy lifting—centralizing oversight, eliminating inefficiencies, and holding vendors accountable across every layer of your operations—while your team stays focused on higher-value priorities.

### **Key Benefits:**

#### **Fixed, Transparent Pricing**

No surprises. One flat rate based on scope and spend.

#### **Stronger Vendor Performance**

From negotiation to compliance, we ensure vendors meet expectations and deliver value.

#### **Data-Driven Strategy**

National benchmarks and business intelligence guide every action.

#### **One-Year Commitment with Flexibility**

A 12-month minimum ensures stability, with opt-out options available after the initial term.

#### **Immediate Operational Relief**

We take over the vendor process so your team can focus on growth and strategy.

#### **Improved Risk Management**

No more missed deadlines, auto-renewals, or outdated contracts.

#### **Full Transparency**

Centralized documentation, reporting, and performance tracking with no added internal burden.

**This solution is purpose-built for decision-makers seeking measurable results, fewer surprises, and a trusted partner to help turn vendor complexity into a competitive advantage.**





# Billing Optimization

Uncover Hidden Savings and Ensure Billing Accuracy with Expert Audits



**Need a Snapshot of the Vendor Waste in your Operations?**

## Billing Optimization: See What You're Really Paying

Vendor invoices and contracts can hide costly issues—overcharges, outdated rates, and unused services. Our Billing Optimization service cuts through the noise, providing a clear, forensic-level view of what you're actually spending.

Ideal for companies without time to audit the details, we review historical billing, contract terms, and usage across vendors—identifying hidden costs and recovering overpayments missed by internal teams.

### What We Deliver:

- Detailed Invoice Audit to detect discrepancies and billing errors
- Contract Review to spot outdated terms or overbilling
- Dispute Resolution handled directly with vendors
- Savings Recovery with verified credits and refund requests

You receive a complete breakdown of findings, along with actionable next steps to strengthen vendor relationships and prevent future waste.

There's no risk—only a one-time, refundable deposit. If we don't deliver results, you owe nothing. And if we do, we only share in the savings we recover for you.

Let us uncover what's costing you more than it should—so you can redirect that value where it matters most.

## Vendor Categories We Optimize

### Telecom Services

Wireline  
VoIP  
Internet  
Bulk TV  
Cellular/Mobile

### Utilities

Electric  
Gas  
Water  
Water Storage (including regulated and deregulated utilities)

### Waste Management

Trash/Garbage  
Recycling  
Shredding Services

*“Approximately 50% of companies admitted to having poor visibility into their supplier contracts, making it difficult to track and monitor them. A key reason is that 80% of these companies are using manual or partially automated processes and disparate systems.” (Aberdeen Group Research)*



# Consulting

Expert Guidance.  
Proven Results.  
Smarter Vendor Strategies.

**We seek to deeply understand your operations before proposing solutions.**

With decades of experience assisting clients in various operating environments, we offer relevant and practical guidance related to vendors value and the most effective ways to utilize them.

## **Unlock Hidden Value within Your Business with Expert Consulting**



## **We don't walk in with assumptions—we start by listening.**

Before we recommend any solution, we take the time to understand how your business truly operates. That means understanding your workflows, your internal teams, your vendor dependencies, and the pressures unique to your environment.

With decades of experience across complex industries, we don't just offer generic advice. We offer practical, experience-backed guidance on how to get more from your vendor relationships—where they're delivering value, where they're falling short, and how to make those relationships work better for your bottom line.





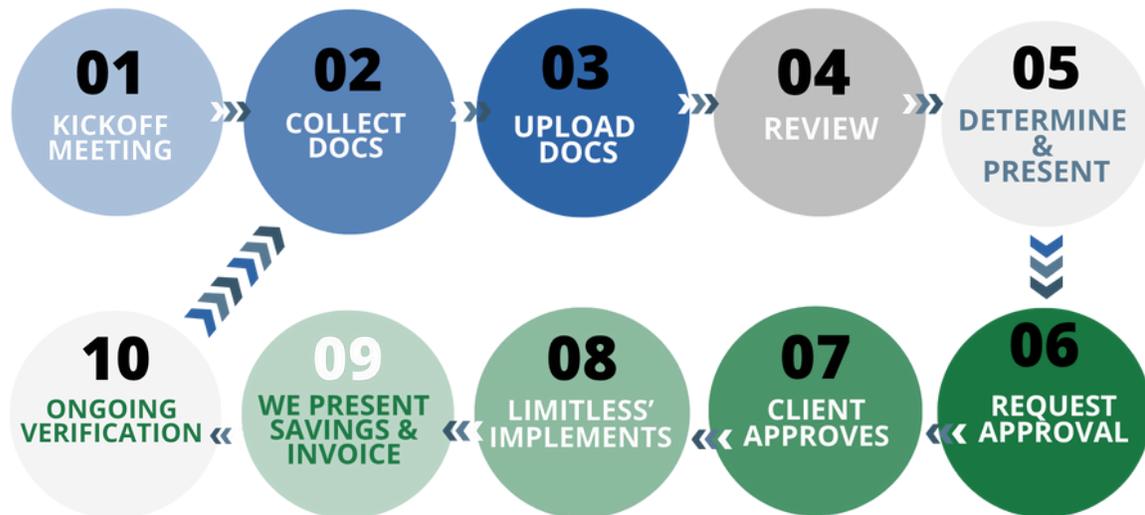
# LIMITLESS

## VENDOR MANAGEMENT

# Our Proven Process— Simple, Strategic, Effective

All services are customized to your organization's size, vendor complexity, and industry.

### LIMITLESS VENDOR MANAGEMENT PROCESS



## Strategic lifecycle management delivering long-term value.

At Limitless Vendor Management, we don't believe in temporary fixes or surface-level savings. Our focus is on comprehensive lifecycle management – driving continuous improvement across every stage of your vendor relationships.

From contract oversight and compliance monitoring to performance optimization and cost governance, our team proactively manages the entire process on your behalf. The result: reduced risk, improved transparency, and measurable long – term value.

And because we do the work for you, your internal teams reclaim hundreds of hours annually – time that can now be invested back into strategic priorities and business growth.

This isn't about one – time savings. It's about building an agile, resilient vendor ecosystem that supports your organization success – today, and into the future.

# Why Limitless Vendor Management



150 YEARS OF COMBINED  
INDUSTRY EXPERIENCE



PROPRIETARY VMS  
PLATFORM



MILLIONS SAVED FOR CLIENTS  
ACROSS INDUSTRIES



TRANSPARENT REPORTING &  
GUARANTEED ROI



ZERO-RISK PRICING OPTIONS



MONTHLY DASHBOARDS &  
AUDITS - SPEND and ANALYTICS  
REPORTING.



YOU STAY IN CONTROL - WE DO  
THE WORK



## In the Words of Our Clients:

“I am writing to express my heartfelt gratitude for the exceptional work and valuable contributions made by your Limitless team to our organization.”

“Your team’s meticulous attention to detail and comprehensive analysis of our financial processes and contracts have uncovered areas where significant cost reductions and operational efficiency improvements could be made. These changes were seamlessly implemented, resulting in our company’s substantial cost savings of over one million dollars. This remarkable achievement not only showcases your teams’ dedication and professionalism but also ...” Read More at [limitlessvendormanagement.com](https://limitlessvendormanagement.com)

E. Aaron Koelsch, President & CEO  
**Koelsch Communities**

SERVING SINCE

**2008**

US BASED CLIENTS

MORE THAN

**\$100M**

RECOVERED COSTS

OVER

**5,000**

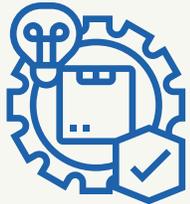
LOCATIONS SERVED

# Ideal Clients & Industries

## Who We Serve

**Multi-Location Businesses or large enterprises with significant number of employees:**

**Just a few of the industries we have served:**



Healthcare	Manufacturing	Construction
Franchises	Retail	Multi-site Operators
Credit Unions	Hospitals	Hospitality

### **Typical stakeholders:**

CEOs, CFOs, COOs, CIOs, Facility Management, Procurement Leaders

### **Ideal company profile:**

500+ employees  
10+ locations  
\$50M+ in revenue

*“Because when your vendors are managed right, your business runs better.”*

[www.limitlessvendormanagement.com](http://www.limitlessvendormanagement.com)

LIMITLESS

# Case Studies

Just two examples achieving significant outcomes:

## Enterprise Retail Construction Company Industry:

Construction and Building Materials  
Company Size: Over 500 Locations in the USA and Canada, 14,000+ Employees



## Impact and Outcomes:

**Achieved over \$10.8 million in telecom cost reductions over the last four years, including:**

- \$3.2 million through Consulting Services
- \$5.1 million through Billing Optimization
- \$2.5 million through Project Management

### Operational Efficiency and Cost Control:

Centralized telecom management led to improved service quality and reduced downtime. Implemented cost control measures to sustain savings achieved through strategic initiatives.

### Risk Mitigation and Compliance Improvement:

Proactively managed and mitigated contractual risks, ensuring compliance with industry standards and internal policies. Improved contract lifecycle management, reducing legal and financial exposure.

**Improved Vendor Relationships and Strategic timely and cost-effective implementations.**

## Healthcare (Long-Term Care)

Company Size: 28-82  
Employees: 2,230  
Revenue: \$180M  
Spend Under Mgt: \$14M



## Impact and Outcomes:

### Substantial Cost Savings:

Achieved over \$1.26 million in total cost reductions during the 7-year partnership, including:

- \$330,000 from Billing Optimization
- \$930,000 from Platinum Services
- Resulting in an ROI of over 230%

All savings were fully realized during the partnership term, as Milestone is no longer utilizing Limitless' Services.

**Operational Efficiency:** Freed internal resources from administrative burdens, allowing focus on core operations. Centralized vendor management processes, enhancing visibility and control.

**Risk Mitigation and Compliance Improvement:** Proactively managed and mitigated contractual risk, ensuring compliance with industry standards and internal policies. Implemented contract lifecycle management practices, reducing legal and financial exposure.

**Credits and Error Recovery:** Obtained substantial credits for historical billing errors, directly enhancing cash flow.

**Improved Vendor Relationships and Strategic Partnerships:** Established clearer communication and more favorable terms with vendors. Leveraged benchmark analytics to negotiate industry-leading contract terms.

More Case Studies



# Questions?

## We've Got Answers.

### **Will I have to change my vendors?**

No—you stay in full control. We work with your current vendors to improve terms, eliminate inefficiencies, and ensure compliance—enhancing relationships, not disrupting them.

### **Is this only for large companies?**

Not at all. While multi-location businesses benefit greatly, our solutions scale to fit your business—no matter the size or stage.

### **What if my team already audits invoices?**

Internal audits are helpful, but we go deeper. Our Billing Optimization uncovers hidden overcharges and inefficiencies by analyzing historical data, contract terms, and industry benchmarks.

### **How is Billing Optimization different from VMS?**

Billing Optimization is a one-time deep audit to recover overcharges. VMS is ongoing—it organizes your entire vendor lifecycle and keeps contracts, compliance, and spend under control.

### **How long does it take to see results?**

Many clients see results in 60–90 days. Optimization savings can be immediate, while VMS builds efficiency and control over time.

### **What spend categories do you support?**

We specialize in recurring, contract-based expenses—telecom, utilities, waste, recycling, bulk TV, and facilities-based services.

### **Is this risky for my business?**

There's no risk. With performance-based pricing and guaranteed savings, you only pay when we deliver value.

### **What happens after the audit or setup?**

We stay involved—delivering monthly reports, tracking vendor performance, and managing renewals to ensure ongoing results.

### **What makes you different?**

We bring decades of vendor expertise, industry benchmarking, and a proprietary VMS platform to deliver full-service vendor support—not just software.



*“Limitless will do the work that companies can't do on their own because they have the expertise and the personnel to get it done for you!”*

*We hope that our relationship with Limitless Vendor Management continues to grow over the years and they will help us audit other services as well.*

*Thank you Limitless Team!”*

~

*Vendor Management Analyst*

## Let's Start Cleaning Up the Chaos.



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